



## Iowa Department of Transportation

## Purchasing Proposal

Office of Procurement and Distribution  
800 Lincoln Way  
Ames, IA 50010

|  |   |   |  |
|--|---|---|--|
| Date Bids Due:<br>June 8, 2005   |   | Time of Bid Opening:<br>1:00 P.M.   |  |
| Proposal Number:<br>2577   | Commodity Description:<br>Fuel; 2005-2006 Tankwagon Department of Administrative Services |   | Bid Opening Location:<br>Ames, IA                |
| Contract to Begin:<br>July 1, 2005   | Date of Completion:<br>June 30, 2006  | Proposal Guaranty Amount:<br>None   | Liquidated Damages:<br>As specified in proposal. |
| Purchasing Agent to contact for additional info.:<br>Jean Gustafson  |   | e-mail:<br>jean.gustafson@dot.iowa.gov  | Phone:<br>515-239-1173                           |
| Company Name:<br>BERNE COOP  |   | Federal Tax ID:   |  |
| Street Address:<br>158 WEST MAIN   |   | City:<br>UTE  | State:<br>IOWA                                   |
|  |   | Zip Code:<br>51060  |  |
| Individual preparing bid (type or print):<br>GARY GOSIAK   | e-mail:<br>GGOSIAK@BERNECOOP.IA   | Phone:<br>712 835 2249  | Fax:<br>712 835 2855                             |
| Will you sell these items/services to political subdivisions within the State of Iowa under the same prices, terms and conditions as specified?<br><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |   | Are you an Iowa Targeted Small Business?<br><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |  |

## GENERAL INFORMATION

The bid package labeled "Vendor Copy" is retained by the bidder and includes a copy of the proposal, schedule of prices, Terms and Conditions, specifications, and other information you may need to prepare your bid. The copy labeled "Dot Copy" must be typed or completed in ink, signed, and returned prior to the bid opening date and time. Proposals must be submitted on the form supplied by the department.

Bids must be typed or completed in ink on the forms supplied by the department. You must sign your bid and seal it in the envelope provided. Bids must be received prior to the bid opening date and time. The bidder may personally deliver, mail, or select a carrier that ensures timely delivery. **Faxed bids will not be accepted.**

If required, each bid must be accompanied by a proposal guaranty in an accepted form, in the sum indicated above. Refer to the Standard Terms and Conditions for the accepted forms in which the proposal guaranty requirement may be fulfilled. Bids lacking a required proposal guaranty will not be considered for award. If the contractor fails to enter into a formal contract within fifteen (15) days after award is made, the proposal guaranty may be retained by the State.

## PROPOSAL STATEMENT

The entire contents of this Proposal, Addendums to the Proposal, Specifications, Supplemental Terms and Conditions, Standard Terms and Conditions, and Schedule of Prices shall become part of the contract.

We promise to enter into a contract within fifteen (15) days after award or forfeit the proposal guaranty furnished herewith.

We promise to furnish all materials, equipment and/or services specified, in the manner and the time prescribed, at prices hereinafter set out.

We certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or firm to submit or not to submit a bid; that this bid has been independently arrived at without collusion with any other bidder; competitor, or potential competitor; and that this bid has not been knowingly disclosed prior to the opening of bids to any other bidder or competitor.

We certify that all materials, equipment and/or services proposed meet or exceed the specifications and will be supplied in accordance with the entire contents of this proposal.

We promise to complete the contract within the contract period, or pay any liquidated damages, if stipulated, for each calendar day as set forth in the bid documents.

Signed Gary Gosiak Date June 3, 2005

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL; 2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

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PROPOSAL NUMBER: 002577

LETTING DATE: 06/08/05

GROUP 1 - ADMINISTRATIVE SERVICES - ROCKWELL CITY CORRECTION  
FACILITY

| Item | Qty    | Margin | Unit      | Shipping Terms  |
|------|--------|--------|-----------|-----------------|
| 1    | 11,870 |        | US GALLON | FOB DESTINATION |

(0020)  
GASOLINE GASOHOL - CORRECTION FACILITY

| Item | Qty | Margin | Unit      | Shipping Terms  |
|------|-----|--------|-----------|-----------------|
| 2    | 950 |        | US GALLON | FOB DESTINATION |

(0030)  
LOW SULFUR DIESEL NO. 1 - CORRECTION FACILITY

| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| 3    | 7,350 |        | US GALLON | FOB DESTINATION |

(0040)  
LOW SULFUR DIESEL NO. 2 - CORRECTION FACILITY

| Item | Qty | Price | Unit      | Shipping Terms  |
|------|-----|-------|-----------|-----------------|
| 4    | 150 |       | US GALLON | FOB DESTINATION |

(0050)  
SOY BIODIESEL ADDITIVE-B100 - CORRECTION FACILITY

GROUP 2 - ADMINISTRATIVE SERVICES - CHEROKEE MENTAL HEALTH  
INSTITUTE

| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| ✓ 1  | 3,400 | .084   | US GALLON | FOB DESTINATION |

(0070)  
GASOLINE GASOHOL - MENTAL HEALTH INSTITUTE

| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| ✓ 2  | 1,350 | .086   | US GALLON | FOB DESTINATION |

(0080)  
LOW SULFUR DIESEL FUEL NO. 1 - MENTAL HEALTH INST.

| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| ✓ 3  | 3,700 | .086   | US GALLON | FOB DESTINATION |

(0090)  
LOW SULFUR DIESEL FUEL NO. 2 - MENTAL HEALTH INST.

| Item | Qty | Price | Unit      | Shipping Terms  |
|------|-----|-------|-----------|-----------------|
| ✓ 4  | 75  | 1.89  | US GALLON | FOB DESTINATION |

(0100)  
SOY BIODIESEL ADDITIVE-B100 - MENTAL HEALTH  
INSTITUTE

ATTN:  
DOUG REED

IOWA DEPARTMENT OF TRANSPORTATION  
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GROUP #2  
Item 5 Qty 3,400 Margin Unit US GALLON Shipping Terms FOB DESTINATION

(0110)

E-85 - 85% ETHANOL & 15% UNLEADED PER SPECS.  
CHEROKEE MENTAL HEALTH INSTITUTE

THIS ITEM MAY BE BID TWO DIFFERANT WAYS. THE OVERALL LOWEST COST PER GALLON WILL BE AWARDED THE BID.

RACK ADJUSTED

A. \$ 13 MARGIN - (DEDUCT) \$ 4335 FOR E-85 TAX CREDIT ALLOWANCE

CURRENT POSTED PRICE

\* (ADD) \$ 1.0556 = \$ NET PRICE PER GALLON.

(\*, E-85 RACK PRICE FROM 5-17-05)

OR

FIXED PRICE

B. \$ \_\_\_\_\_ FIX PRICE FOR ENTIRE CONTRACT PERIOD - (DEDUCT) \$ \_\_\_\_\_

FOR E-85 TAX CREDIT ALLOWANCE = \$ \_\_\_\_\_ NET PRICE PER GALLON.

GROUP 3 - ADMINISTRATIVE SERVICES - GLENWOOD RESOURCE CENTER

Item 1 Qty 32,900 Margin Unit US GALLON Shipping Terms FOB DESTINATION

(0130)

GASOLINE GASOHOL - GLENWOOD RESOURCE CENTER

Item 2 Qty 4,800 Margin Unit Shipping Terms FOB DESTINATION

(0140)

LOW SULFUR DIESEL FUEL NO.1 - GLENWOOD RESOURCE CENTER

Item 3 Qty 6,900 Margin Unit Shipping Terms FOB DESTINATION

(0150)

LOW SULFUR DIESEL FUEL NO.2 - GLENWOOD RESOURCE CENTER

Item 4 Qty 160 Price Unit US GALLON Shipping Terms FOB DESTINATION

(0160)

SOY BIODIESEL ADDITIVE-B100 - GLENWOOD RESOURCE CENTER





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| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| 5    | 3,400 | (0110) | US GALLON | FOB DESTINATION |

E-85 - 85% ETHANOL & 15% UNLEADED PER SPECS.  
CHEROKEE MENTAL HEALTH INSTITUTE

THIS ITEM MAY BE BID TWO DIFFERANT WAYS. THE OVERALL LOWEST COST PER  
GALLON WILL BE AWARDED THE BID.

RACK ADJUSTED

A. \$ \_\_\_\_\_ MARGIN - (DEDUCT) \$ \_\_\_\_\_ FOR E-85 TAX CREDIT ALLOWANCE  
+ (ADD) \$ 1.2556\* = \$ \_\_\_\_\_ NET PRICE PER GALLON.  
(\* , E-85 RACK PRICE FROM 5-17-05)

OR

FIXED PRICE

B. \$ \_\_\_\_\_ FIX PRICE FOR ENTIRE CONTRACT PERIOD - (DEDUCT) \$ \_\_\_\_\_  
FOR E-85 TAX CREDIT ALLOWANCE = \$ \_\_\_\_\_ NET PRICE PER GALLON.

GROUP 3 - ADMINISTRATIVE SERVICES - GLENWOOD RESOURCE CENTER

| Item | Qty    | Margin | Unit      | Shipping Terms  |
|------|--------|--------|-----------|-----------------|
| 1    | 32,900 | (0130) | US GALLON | FOB DESTINATION |

GASOLINE GASOHOL - GLENWOOD RESOURCE CENTER

| Item | Qty   | Margin | Unit | Shipping Terms  |
|------|-------|--------|------|-----------------|
| 2    | 4,800 | (0140) |      | FOB DESTINATION |

LOW SULFUR DIESEL FUEL NO.1 - GLENWOOD RESOURCE  
CENTER

| Item | Qty   | Margin | Unit | Shipping Terms  |
|------|-------|--------|------|-----------------|
| 3    | 6,900 | (0150) |      | FOB DESTINATION |

LOW SULFUR DIESEL FUEL NO.2 - GLENWOOD RESOURCE  
CENTER

| Item | Qty | Price  | Unit      | Shipping Terms  |
|------|-----|--------|-----------|-----------------|
| 4    | 140 | (0160) | US GALLON | FOB DESTINATION |

SOY BIODIESEL ADDITIVE-B100 - GLENWOOD RESOURCE  
CENTER

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GROUP 4 - ADMINISTRATIVE SERVICES - CLARINDA MENTAL HEALTH  
INSTITUTE

| Item                                       | Qty    | Margin | Unit      | Shipping Terms  |
|--|--------|--------|-----------|-----------------|
| 1  | 23,000 | (0180) | US GALLON | FOB DESTINATION |
| GASOLINE GASOHOL - MENTAL HEALTH INSTITUTE |        |        |           |                 |

| Item  | Qty   | Margin | Unit      | Shipping Terms  |
|---|-------|--------|-----------|-----------------|
| 2   | 4,000 | (0190) | US GALLON | FOB DESTINATION |
| LOW SULFUR DIESEL FUEL NO. 1 - MENTAL HEALTH INST |       |        |           |                 |

GROUP 5 - ADMINISTRATIVE SERVICES - DES MOINES, CAPITOL  
COMPLEX, BUILDING & GROUNDS

| Item  | Qty   | Margin | Unit      | Shipping Terms  |
|---|-------|--------|-----------|-----------------|
| 1   | 2,000 | (0210) | US GALLON | FOB DESTINATION |
| GASOLINE UNLEADED - CAPITOL COMPLEX<br>BUILDING & GROUNDS |       |        |           |                 |

| Item  | Qty   | Margin | Unit      | Shipping Terms  |
|---|-------|--------|-----------|-----------------|
| 2   | 1,200 | (0220) | US GALLON | FOB DESTINATION |
| LOW SULFUR DIESEL FUEL NO. 1 - CAPITOL COMPLEX,<br>BUILDING & GROUNDS |       |        |           |                 |

GROUP 6 - ADMINISTRATIVE SERVICES - CAMP DODGE, PUBLIC  
DEFENSE

| Item  | Qty    | Margin | Unit      | Shipping Terms  |
|---|--------|--------|-----------|-----------------|
| 1   | 34,000 | (0240) | US GALLON | FOB DESTINATION |
| GASOLINE GASOHOL - CAMP DODGE, PUBLIC DEFENSE |        |        |           |                 |

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 2  | 4,700 | (0250) | US GALLON | FOB DESTINATION |
| LOW SULFUR DIESEL FUEL NO. 1 - CAMP DODGE,<br>PUBLIC DEFENSE |       |        |           |                 |

| Item   | Qty    | Margin | Unit      | Shipping Terms  |
|--|--------|--------|-----------|-----------------|
| 3  | 15,000 | (0260) | US GALLON | FOB DESTINATION |
| LOW SULFUR DIESEL FUEL NO. 2 - CAMP DODGE,<br>PUBLIC DEFENSE |        |        |           |                 |

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GROUP 7 - ADMINISTRATIVE SERVICES - MITCHELLVILLE  
CORRECTIONAL INST. FOR WOMEN

| Item  | Qty    | Margin | Unit      | Shipping Terms  |
|---|--------|--------|-----------|-----------------|
| 1   | 11,800 |        | US GALLON | FOB DESTINATION |
|   |        | (0280) |           |                 |
| GASOLINE GASOHOL - CORRECTIONAL INST. FOR WOMEN |        |        |           |                 |

GROUP 8 - ADMINISTRATIVE SERVICES - NEWTON CORRECTIONAL  
FACILITY

| Item  | Qty    | Margin | Unit      | Shipping Terms  |
|---|--------|--------|-----------|-----------------|
| 1   | 28,000 |        | US GALLON | FOB DESTINATION |
|   |        | (0300) |           |                 |
| GASOLINE GASOHOL - NEWTON CORRECTIONAL FACILITY |        |        |           |                 |

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 2  | 2,100 |        | US GALLON | FOB DESTINATION |
|  |       | (0310) |           |                 |
| GASOLINE UNLEADED - NEWTON CORRECTIONAL FACILITY |       |        |           |                 |

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 3  | 2,700 |        | US GALLON | FOB DESTINATION |
|  |       | (0320) |           |                 |
| LOW SULFUR DIESEL FUEL NO. 1 - NEWTON<br>CORRECTIONAL FACILITY |       |        |           |                 |

| Item   | Qty    | Margin | Unit      | Shipping Terms  |
|--|--------|--------|-----------|-----------------|
| 4  | 17,800 |        | US GALLON | FOB DESTINATION |
|  |        | (0330) |           |                 |
| LOW SULFUR DIESEL FUEL NO. 2 - NEWTON<br>CORRECTIONAL FACILITY |        |        |           |                 |

| Item  | Qty | Price  | Unit      | Shipping Terms  |
|---|-----|--------|-----------|-----------------|
| 5   | 300 |        | US GALLON | FOB DESTINATION |
|   |     | (0340) |           |                 |
| SOY BIODIESEL ADDITIVE-B100 - NEWTON CORRECTIONAL<br>FACILITY |     |        |           |                 |

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 6  | 5,900 |        | US GALLON | FOB DESTINATION |
|  |       | (0350) |           |                 |
| HEATING OIL NO. 2 - NEWTON CORRECTIONAL FACILITY |       |        |           |                 |

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GROUP 9 - ADMINISTRATIVE SERVICES - MARSHALLTOWN VETERANS  
HOME

| Item                             | Qty    | Margin | Unit      | Shipping Terms  |
|----------------------------------|--------|--------|-----------|-----------------|
| 1                                | 19,000 | (0370) | US GALLON | FOB DESTINATION |
| GASOLINE GASOHOL - VETERANS HOME |        |        |           |                 |

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 2  | 5,000 | (0380) | US GALLON | FOB DESTINATION |
| LOW SULFUR DIESEL FUEL NO. 1 - VETERANS HOME |       |        |           |                 |

GROUP 10 - ADMINISTRATIVE SERVICES - ELDORA STATE TRAINING  
SCHOOL

| Item                                     | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 1  | 9,500 | (0400) | US GALLON | FOB DESTINATION |
| GASOLINE GASOHOL - STATE TRAINING SCHOOL |       |        |           |                 |

| Item   | Qty | Margin | Unit      | Shipping Terms  |
|--|-----|--------|-----------|-----------------|
| 2  | 800 | (0410) | US GALLON | FOB DESTINATION |
| LOW SULFUR DIESEL FUEL NO. 1 - STATE TRAINING SCHOOL |     |        |           |                 |

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 3  | 1,900 | (0420) | US GALLON | FOB DESTINATION |
| LOW SULFUR DIESEL FUEL NO. 2 - STATE TRAINING SCHOOL |       |        |           |                 |

| Item  | Qty | Price  | Unit      | Shipping Terms  |
|---|-----|--------|-----------|-----------------|
| 4   | 100 | (0430) | US GALLON | FOB DESTINATION |
| SOY BIODIESEL ADDITIVE-B100 - STATE TRAINING SCHOOL |     |        |           |                 |

GROUP 11 - ADMINISTRATIVE SERVICES - WOODWARD STATE HOSPITAL  
& SCHOOL

| Item                                       | Qty    | Margin | Unit      | Shipping Terms  |
|--|--------|--------|-----------|-----------------|
| 1  | 38,000 | (0450) | US GALLON | FOB DESTINATION |
| GASOLINE GASOHOL - STATE HOSPITAL & SCHOOL |        |        |           |                 |



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| Item  | Qty   | Margin | Unit      | Shipping Terms  |
|---|-------|--------|-----------|-----------------|
| 2   | 5,000 |        | US GALLON | FOB DESTINATION |
| (0460)                                      |       |        |           |                 |
| GASOLINE UNLEADED - STATE HOSPITAL & SCHOOL |       |        |           |                 |

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 3  | 5,000 |        | US GALLON | FOB DESTINATION |
| (0470)   |       |        |           |                 |
| LOW SULFUR DIESEL FUEL NO. 1 - STATE HOSPITAL & SCHOOL |       |        |           |                 |

| Item   | Qty    | Margin | Unit      | Shipping Terms  |
|--|--------|--------|-----------|-----------------|
| 4  | 21,000 |        | US GALLON | FOB DESTINATION |
| (0480)   |        |        |           |                 |
| LOW SULFUR DIESEL FUEL NO. 2 - STATE HOSPITAL & SCHOOL |        |        |           |                 |

GROUP 12 - ADMINISTRATIVE SERVICES - MT. PLEASANT MENTAL HEALTH INSTITUTE

| Item  | Qty    | Margin | Unit      | Shipping Terms  |
|---|--------|--------|-----------|-----------------|
| 1   | 18,600 |        | US GALLON | FOB DESTINATION |
| (0500)  |        |        |           |                 |
| GASOLINE GASOHOL - MT. PLEASANT MENTAL HEALTH INSTITUTE |        |        |           |                 |

| Item  | Qty   | Margin | Unit      | Shipping Terms  |
|---|-------|--------|-----------|-----------------|
| 2   | 1,000 |        | US GALLON | FOB DESTINATION |
| (0510)  |       |        |           |                 |
| LOW SULFUR DIESEL FUEL NO. 1 - MT. PLEASANT MENTAL HEALTH INSTITUTE |       |        |           |                 |

| Item  | Qty   | Margin | Unit      | Shipping Terms  |
|---|-------|--------|-----------|-----------------|
| 3   | 5,000 |        | US GALLON | FOB DESTINATION |
| (0520)  |       |        |           |                 |
| LOW SULFUR DIESEL FUEL NO. 2 - MT. PLEASANT MENTAL HEALTH INSTITUTE |       |        |           |                 |

| Item   | Qty | Price | Unit      | Shipping Terms  |
|--|-----|-------|-----------|-----------------|
| 4  | 850 |       | US GALLON | FOB DESTINATION |
| (0530)   |     |       |           |                 |
| SOY BIODIESEL ADDITIVE-B100 - MT. PLEASANT MENTAL HEALTH INSTITUTE |     |       |           |                 |

| Item   | Qty    | Margin | Unit      | Shipping Terms  |
|--|--------|--------|-----------|-----------------|
| 5  | 16,150 |        | US GALLON | FOB DESTINATION |
| (0540)   |        |        |           |                 |
| HEATING OIL NO. 2 - MT. PLEASANT MENTAL HEALTH INSTITUTE |        |        |           |                 |

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GROUP 13 - ADMINISTRATIVE SERVICES - ANAMOSA STATE  
PENITENTIARY

| Item  | Qty    | Margin | Unit      | Shipping Terms  |
|---|--------|--------|-----------|-----------------|
| 1   | 16,900 |        | US GALLON | FOB DESTINATION |
| (0560)  |        |        |           |                 |
| GASOLINE GASOHOL - ANAMOSA STATE PENITENTIARY |        |        |           |                 |
| --- DELIVER TO POWER PLANT                    |        |        |           |                 |

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 2  | 1,000 |        | US GALLON | FOB DESTINATION |
| (0570)                                       |       |        |           |                 |
| LOW SULFUR DIESEL FUEL NO. 1 - ANAMOSA STATE |       |        |           |                 |
| PENITENTIARY --- DELIVER TO POWER PLANT      |       |        |           |                 |

| Item   | Qty | Margin | Unit      | Shipping Terms  |
|--|-----|--------|-----------|-----------------|
| 3  | 350 |        | US GALLON | FOB DESTINATION |
| (0580)                                       |     |        |           |                 |
| LOW SULFUR DIESEL FUEL NO. 2 - ANAMOSA STATE |     |        |           |                 |
| PENITENTIARY --- DELIVER TO POWER PLANT      |     |        |           |                 |

GROUP 14 - ADMINISTRATIVE SERVICES - INDEPENDENCE MENTAL  
HEALTH INSTITUTE

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 1  | 1,100 |        | US GALLON | FOB DESTINATION |
| (0600)   |       |        |           |                 |
| LOW SULFUR DIESEL FUEL NO. 2 - MENTAL HEALTH INST. |       |        |           |                 |

GROUP 15 - ADMINISTRATIVE SERVICES - IOWA STATE PENITENTIARY-  
FORT MADISON

| Item                                       | Qty    | Margin | Unit      | Shipping Terms  |
|--|--------|--------|-----------|-----------------|
| 1  | 20,000 |        | US GALLON | FOB DESTINATION |
| (0620)                                     |        |        |           |                 |
| GASOLINE GASOHOL - IOWA STATE PENITENTIARY |        |        |           |                 |

| Item  | Qty   | Margin | Unit      | Shipping Terms  |
|---|-------|--------|-----------|-----------------|
| 2   | 4,000 |        | US GALLON | FOB DESTINATION |
| (0630)                                      |       |        |           |                 |
| GASOLINE UNLEADED - IOWA STATE PENITENTIARY |       |        |           |                 |

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| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| 3    | 2,000 |        | US GALLON | FOB DESTINATION |

(0640)

E-85 - 85% ETHANOL & 15% UNLEADED PER SPECS.  
IOWA STATE PENITENTIARY - FORT MADISON

THIS ITEM MAY BE BID TWO DIFFERANT WAYS. THE OVERALL LOWEST COST PER GALLON WILL BE AWARDED THE BID.

RACK ADJUSTED

A. \$ \_\_\_\_\_ MARGIN - (DEDUCT) \$ \_\_\_\_\_ FOR E-85 TAX CREDIT ALLOWANCE  
+ (ADD) \$ 1.2556\* = \$ \_\_\_\_\_ NET PRICE PER GALLON.  
(\* , E-85 RACK PRICE FROM 5-17-05)

OR

FIXED PRICE

B. \$ \_\_\_\_\_ FIX PRICE FOR ENTIRE CONTRACT PERIOD - (DEDUCT) \$ \_\_\_\_\_  
FOR E-85 TAX CREDIT ALLOWANCE = \$ \_\_\_\_\_ NET PRICE PER GALLON.

| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| 4    | 4,000 |        | US GALLON | FOB DESTINATION |

(0650)

LOW SULFUR DIESEL NO. 1 - IOWA STATE PENITENTIARY

GROUP 16 - ADMINISTRATIVE SERVICES - OAKDALE MEDICAL FACILITY

| Item | Qty    | Margin | Unit      | Shipping Terms  |
|------|--------|--------|-----------|-----------------|
| 1    | 32,400 |        | US GALLON | FOB DESTINATION |

(0670)

GASOLINE GASOHOL - OAKDALE MEDICAL FACILITY

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LETTING DATE: 06/08/05

GROUP 17 - ADMINISTRATIVE SERVICES - FT. DODGE CORRECTIONAL  
FACILITY

| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| 1    | 5,300 |        | US GALLON | FOB DESTINATION |

(0690)

E-85 - 85% ETHANOL & 15% UNLEADED PER SPECS.  
FT. DODGE CORRECTIONAL FACILITY

THIS ITEM MAY BE BID TWO DIFFERANT WAYS. THE OVERALL LOWEST COST PER  
GALLON WILL BE AWARDED THE BID.

RACK ADJUSTED

A. \$ \_\_\_\_\_ MARGIN - (DEDUCT) \$ \_\_\_\_\_ FOR E-85 TAX CREDIT ALLOWANCE  
+ (ADD) \$ 1.2556\* = \$ \_\_\_\_\_ NET PRICE PER GALLON.  
(\* , E-85 RACK PRICE FROM 5-17-05)

OR

FIXED PRICE

B. \$ \_\_\_\_\_ FIX PRICE FOR ENTIRE CONTRACT PERIOD - (DEDUCT) \$ \_\_\_\_\_  
FOR E-85 TAX CREDIT ALLOWANCE = \$ \_\_\_\_\_ NET PRICE PER GALLON.

| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| 2    | 5,300 |        | US GALLON | FOB DESTINATION |

(0700)

GASOLINE GASOHOL - FT. DODGE CORRECTIONAL FACILITY

| Item | Qty   | Margin | Unit      | Shipping Terms  |
|------|-------|--------|-----------|-----------------|
| 3    | 6,800 |        | US GALLON | FOB DESTINATION |

(0710)

LOW SULFUR DIESEL FUEL #2 - FT. DODGE CORRECTIONAL  
FACILITY

D.O.T. STOCK NUMBER: 004 001500

| Item | Qty | Price | Unit | Shipping Terms  |
|------|-----|-------|------|-----------------|
| 4    | 140 |       |      | FOB DESTINATION |

(0720)

SOY BIODIESEL ADDITIVE-B100 - FT. DODGE  
CORRECTIONAL FACILITY

IOWA DEPARTMENT OF TRANSPORTATION  
SCHEDULE OF PRICES FOR  
FUEL;2005-2006 TANKWAGON DEPT. OF ADMINISTRATIVE SERVICES

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LETTING DATE: 06/08/05

GROUP 18 - ADMINISTRATIVE SERVICES - IOWA COMMUNICATIONS  
NETWORK

| Item  | Qty | Margin | Unit      | Shipping Terms  |
|---|-----|--------|-----------|-----------------|
| 1   | 500 |        | US GALLON | FOB DESTINATION |
| (0740)  |     |        |           |                 |
| LOW SULFUR DIESEL FUEL #2 - IOWA COMMUNICATIONS |     |        |           |                 |
| NETWORK-CAMP DODGE                              |     |        |           |                 |
| D.O.T. STOCK NUMBER: 004 001500                 |     |        |           |                 |

GROUP 19 - ADMINISTRATIVE SERVICES - RATHBUN FISH HATCHERY,  
MORAVIA

| Item   | Qty   | Margin | Unit      | Shipping Terms  |
|--|-------|--------|-----------|-----------------|
| 1  | 2,900 |        | US GALLON | FOB DESTINATION |
| (0760)   |       |        |           |                 |
| LOW SULFUR DIESEL FUEL #2 - RATHBUN FISH HATCHERY, |       |        |           |                 |
| MORAVIA  |       |        |           |                 |
| D.O.T. STOCK NUMBER: 004 001500                    |       |        |           |                 |

| Item                                       | Qty | Price | Unit | Shipping Terms  |
|--|-----|-------|------|-----------------|
| 2  | 60  |       | EACH | FOB DESTINATION |
| (0770)                                     |     |       |      |                 |
| SOY BIODIESEL ADDITIVE-B100 - RATHBUN FISH |     |       |      |                 |
| HATCHERY, MORAVIA                          |     |       |      |                 |

I HEREBY CERTIFY THAT THIS PROPOSAL MEETS OR EXCEEDS THE MINIMUM  
REQUIREMENT INCLUDING SPECIFICATIONS AND ADDENDUMS.

PRINT

COMPANY NAME: BERNE COOP PHONE: 712 885 2249 FAX: 712 885 8855

ADDRESS: P.O. Box 169 CITY: LITE STATE: IA ZIP: 51060

CONTACT PERSON: Gary Goslar E-MAIL: bernecoop@iowa Tele.com.net

SIGNATURE: Nancy Gordon FED TAX ID: 42-0921220

AVAILABILITY AFTER RECEIPT OF P.O. (DAYS): 2

I ACKNOWLEDGE RECIEPT OF ADDENDUM NUMBERS: 1-11

